



FOR IMMEDIATE RELEASE
Feb. 16, 2018

**LAFCU, Lansing Postal Community Credit Union
announce intent to merge**

Regulatory approval received; membership vote set for March 14

LANSING, Mich. — The LAFCU and Lansing Postal Community Credit Union (LPCCU) respective boards of directors have jointly announced their intent to merge the credit unions.

The merger has received regulatory approval and will be put to a vote of LPCCU members March 14. Information and ballots will be mailed to members late February.



Patrick Spyke
LAFCU CEO



Jason Smith
LPCCU CEO/general manager

“After months of research, planning and analysis, we are extremely pleased to announce Lansing Postal Community Credit Union and LAFCU are moving forward with plans to join forces in a strategic merger,” said Jason Smith, LPCCU CEO/general manager. “The result will be an even better credit union for our members.”

Pending member approval, the merger will take place on or after April 1. The combined entity will have nearly \$670 million in total assets, membership of approximately 63,000, 10 branches in Ingham, Clinton, Eaton and Shiawassee counties, 25 ATMs in addition to nearly 30,000 surcharge-free ATMs in the CO-OP ATM network, and 5,000 CO-OP Shared Branches across the country.

LPCCU’s branch at 4600 Collins Road in Lansing will remain open and no jobs are expected to be lost due to the merger.

LAFCU CEO Patrick Spyke said, “This merger brings together two strong, financially sound credit unions. We are truly honored that LPCCU chose LAFCU as its partner, and we stand ready to provide members more access points and enhanced service offerings.”

The new LAFCU members will be able to take advantage of LAFCU's full suite of mortgage products and its unique financial technology applications. These include CyberScout® fraud monitoring services, interactive teller machines (ITMs), Smart Offices with two-way communication between branches and LAFCU headquarters, and Autobooks, a billing-and-payment software program integrated with business accounts.

Smith noted consolidation of postal services from Lansing to other locations in Michigan has led to a significant decrease in the number of U.S. Postal Service employees at the Collins Road facility. As LPCCU's main source of membership comes from the USPS, the decrease in the number of employees has had an adverse effect on LPCCU's ability to grow.

Pending merger approval, members should experience no interruption in services during the unification. Member deposits would remain protected by the National Credit Union Share Insurance Fund, administered by National Credit Union Administration (NCUA).

NCUA and the Michigan Department of Insurance and Financial Services approved the merger.

About Lansing Postal Community Credit Union

Founded in 1928, the Lansing Postal Community Credit Union is the Lansing area's first credit union. It has approximately \$22 million in assets, nearly 2,800 members and a branch office located at 4600 Collins Road in Lansing. Anyone who lives, works, worships or attends school in the counties of Ingham, Eaton, Clinton, Shiawassee or Livingston is eligible to become a member. To learn more about LPCCU, visit www.lpcumi.com.

About LAFCU

Chartered in 1936, LAFCU is proud to be mid-Michigan's credit union, serving the counties of Barry, Calhoun, Clinton, Eaton, Gratiot, Ingham, Ionia, Jackson, Livingston, Montcalm and Shiawassee. A recipient of the Dora Maxwell Social Responsibility Award, LAFCU takes pride in bringing value to the financial lives of its members, neighbors, families and community. Offering a comprehensive range of personal and business financial products, LAFCU provides services that include checking and savings accounts, auto and mortgage lending, business accounts and business lending. LAFCU serves nearly 60,000 members, holds approximately \$640 million in assets, and maintains nine locations throughout Greater Lansing and Shiawassee County. Anyone who lives, works, worships or attends school in its designated counties is eligible to join. Members enjoy benefits, such as lower interest rates on loans, higher yields on savings, insurance discounts, preferred seating for LAFCU-sponsored events, and access to nearly 30,000 surcharge-free ATMs through the CO-OP ATM network.

LAFCU supports and enriches mid-Michigan by donating funds and employee volunteer hours to many organizations and causes. To learn more about LAFCU, please call 517.622.6600 or find us online:

- Website: www.lafcu.com
- Facebook: www.facebook.com/LAFCU
- Twitter: [@LAFCULansing](https://twitter.com/LAFCULansing)

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Intent to Merge Frequently Asked Questions – FAQ's

- **What is the purpose of the merger?**
 - Our credit unions share similar attributes and values. Both organizations are founded and managed to serve the needs of its members. We both take pride in our expertise in offering financial services, and we share a unified commitment to deliver the best credit union experience.
 - Improves access and long-term competitive capabilities.
 - Diversifies membership base and opens up new fields of membership.
 - Broadens economic and geographic footprint.
- **Has the USPS Collins road operational changes affected LPCCU?**
 - Yes, as the USPS has shifted mail processing from Lansing to other locations in Michigan, there has been a significant decrease in the number of USPS employees at the Collins Road facility. As LPCCU's main source of membership comes from the USPS, the decrease in the number of employees has had an adverse effect on LPCCU's ability to grow.
- **Why is this good for members?**
 - This merger will provide the following key benefits:
 - Convenience: Provides for a geographical presence with ten branches, 25 ATM's* and 5,000 CO-OP Shared Branches across the country. Enables ability to increase member access points and extend geographical coverage with more face to face locations.
 - Price: Supports opportunity for competitive rates through combined financial resources.
 - Products & Services: Creates opportunity to research and implement products and services faster when member needs change.
 - Service: Establishes ability to expand and support all points of contact.
- **When will the merger officially take place?**
 - The merger is to be completed on or after April 1, 2018. The system conversion is anticipated on July 1, 2018.

*Some ATMs have restricted use; i.e. located inside a General Motors plant.

- **Will the credit union's name change?**
 - The continuing credit union's name will be LAFCU.
- **Will any of the branches be closed or consolidated?**
 - No. We have no plans to close any branches. You can be assured that we will, as always, focus on member convenience and on retaining the best business practices and services.
- **Will the business hours be changed?**
 - The business hours will continue to remain the same until further notice.
- **Will any employees lose their job?**
 - No. All employees are being retained by the combined credit union.
- **Will I have to change my account number?**
 - You will receive a new account number. You will also be provided more account level information well before the planned systems conversion date of July 1, 2018. It is important to note that your existing account number will remain the same until July 1, 2018.
- **How large will the merged credit union be?**
 - At the close of the merger, the combined credit union's total assets will be nearly \$670 million.
- **How will this benefit the employees?**
 - When two motivated credit unions join together for the benefit of its members, the result is a combined organization that creates new and exciting opportunities to all stakeholders. The combination will lead to new areas of career development and growth opportunities. The great majority of employees will benefit from this merger. We do not plan to reduce our labor force as a result of this merger. As we continue to empower our employees to service our members, increased enjoyment of work will continue.

How do the cultures of the two credit unions compare?

- The cultures are very similar. Above and beyond, both credit unions share a commitment to serving their members. While there are always subtle differences in credit union cultures, we believe this credit union will be a stronger organization because of its diversity and teamwork.

How will the integration of the two credit unions be managed?

- The combined credit union has been developing a well-defined process for managing the integration. Integration implementation will begin immediately.

What do I do if I have further questions regarding the merger?

- Current Lansing Postal Community Credit Union members will receive an information packet including transition information regarding their various accounts: credit cards, debit cards, checking/depository

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accounts, loans, etc. prior to the planned conversion date. The packet will include detailed instructions regarding your accounts and how they will be transitioned to the continuing credit union.

- For more information, please call LPCCU at 517-337-0401 or LAFCU at 517-622-6600. Alternatively, we welcome you to visit one of our branches, or visit one of the following websites:
 - www.LPCUMI.com
 - www.LAFCU.com